

# ALHI ELEVATE

## A Multi-Event / Multi-Year Incentive Program

### Rise to the Occasion with ALHI Elevate

Book multiple qualifying events at over 30+ ALHI Member Hotels and Resorts, and you'll earn free perks, upgrades and services uniquely ALHI. By confirming all programs at the same time, you are ensuring availability for the future, enhancing the experience, and saving on the bottom line.

**When sending the RFP, please advise that you are looking for a Multi Program / Multi Year incentive. Minimum Group Size 300 rooms on PEAK.**

ALHI ELEVATE	NUMBER OF MEETINGS CONFIRMED		
	2 MEETINGS	3 MEETINGS	4+ MEETINGS
• ALHI SERVICES – Choice of consultative meeting during planning stage with ALHI leaders on current best practices, F&B trends, ways to enhance attendee experience or time with Strategic Consulting Services (SCS), a division of ALHI, on thought leadership and content		✓	✓
• TASTE OF ALHI – A property-specific signature F&B item at welcome to enhance arrival experience	✓	✓	✓
• STAY CONNECTED – Comp in-room high-speed internet for all attendees	✓	✓	✓
• CHEF EXPERIENCE– 1-Hour reception curated and hosted by on property Chef			✓
• 4% REBATE to master on rooms revenue			✓
• 3% REBATE to master on rooms revenue		✓	
• 2% REBATE to master on rooms revenue	✓		

#### TERMS AND CONDITIONS

- \* Offer only valid for NEW bookings at current ALHI member properties that are in the program.
- \* Minimum group size 300 rooms on PEAK.
- \* All programs need to be signed definite in same month.
- \* Requests can be for multiple qualifying meetings in same year or in different years.
- \* Rates offered will not / cannot be shared from property to property.
- \* Any contractual obligations at one property are non-transferable to another.
- \* Each property involved will still negotiate their own additional concessions and contact terms.

- \* Participating hotels are subject to change without notice.
- \* Existing GSAs may exclude some concessions offered (to be advised by property).
- \* Should a contract be reduced to under 300 rooms on peak or a program cancel, concessions offered will be reduced accordingly for all programs.
- \* Subject to availability.
- \* Not applicable to citywide.
- \* Not applicable to annual/biannual programs that have current history at a specific property.
- \* New business defined as a program that has not actualized at the property in past 3 years (standard rotation) at time lead is sent.

## PARTICIPATING MEMBERS

Location	Member Name	Rooms & Suites	Largest Mtg Room	Total Mtg Space	Location	Member Name	Rooms & Suites	Largest Mtg Room	Total Mtg Space
<b>Arizona</b>					<b>Kentucky</b>				
Phoenix	Arizona Grand Resort & Spa	744	20,000	120,000	Louisville	The Galt House Hotel	1,310	23,331	130,000
Scottsdale	Fairmont Scottsdale Princess	750	22,500	206,000	<hr/>				
<b>California</b>					<b>Missouri</b>				
Monterey	Portola Hotel & Spa	379	19,150	60,000	St. Louis	Chase Park Plaza	389	15,000	65,000
Palos Verdes	Terranea Resort	560	18,000	135,000		Royal Sonesta Hotel			
San Diego	Omni La Costa Resort & Spa	604	18,000	176,000	<hr/>				
San Diego	Town & Country Resort	675	40,027	100,504	<b>Nevada</b>				
<hr/>					Reno	Peppermill Reno Hotel Resort	1,621	62,000	106,000
<b>Colorado</b>					<hr/>				
Colorado Springs	The Broadmoor	784	93,000	315,000	<b>Tennessee</b>				
<hr/>					Memphis	The Peabody Memphis	464	16,200	80,000
<b>Connecticut</b>					<hr/>				
Mashantucket	Foxwoods Resort Casino	2,230	50,000	150,000	<b>Texas</b>				
Uncasville	Mohegan Sun	1,600	112,108	275,000	Austin	Fairmont Austin	1,048	31,125	135,500
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<b>Florida</b>					San Antonio	La Cantera Resort & Spa	496	17,088	115,000
Boca Raton	The Boca Raton	1,038	26,000	200,000	<hr/>				
Charlotte Harbor	Sunseeker Resort	789	15,000	55,000	<b>West Virginia</b>				
Miami	InterContinental Miami	641	13,923	101,000	White Sulphur Springs	The Greenbrier	700	16,000	185,000
Miami	Trump® National Doral Miami	643	24,000	100,000	<hr/>				
Miami Beach	Fontainebleau	1,504	31,340	150,000	<b>Wisconsin</b>				
Naples	Naples Grande Beach Resort	474	14,442	83,000	Lake Geneva	Grand Geneva Resort & Spa	355	13,770	62,000
Orlando	Caribe Royale Orlando	1,335	50,000	220,000	<hr/>				
Orlando	Loews Royal Pacific Resort at Universal Orlando™	750	15,040	42,000	<b>Bahamas</b>				
Orlando	Loews Sapphire Falls Resort at Universal Orlando™	1,000	41,000	114,000	Paradise Island	Atlantis, Paradise Island	3,400	50,000	200,000
Orlando	Rosen Centre Hotel	1,334	35,000	150,000	<hr/>				
Orlando	Rosen Shingle Creek	1,501	95,000	524,000	<b>Mexico</b>				
Palm Beach	The Breakers Palm Beach	538	15,000	80,000	Cancún	Grand Fiesta Americana Coral Beach Cancún	602	15,351	86,000
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<b>Hawaii</b>					<hr/>				
Waimea	Fairmont Orchid Hawaii	540	14,000	108,000	<hr/>				
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<b>Illinois</b>					<hr/>				
Chicago	Fairmont Chicago, Millennium Park	687	16,100	63,000	<hr/>				

Please contact your ALHI GSO to get started or learn more details on elevating your future programs.

